

# INTERNATIONAL TRANSACTIONS

FOUNDED 1975

**Owing to an over-advanced workload as well as commitments to existing clients, we are not accepting any submissions at this time.**

As a guideline for your prospective work, may we suggest the following – only if you have a completed work to share:

1. Identify three works that you consider comparable (so-called “comps” in publishing). These should be works that match the genre, category, and literary accomplishment (or literary polish) of your work.
2. Go to [Publishers Marketplace](#) and search for
  - a. The Author’s name, or
  - b. The book’s title (remember titles may change between sale to publishers and publication)
3. Identify the editor and publishing house that acquired the comp work, for each of the three you have selected. You will also see the name of the agent or agency who made the sale.
4. Write or call the agents involved. Make your polite pitch, explaining why you are approaching them. Start with a request to be able to submit to them, *do not immediately send your work*.
5. If the agents are unavailable or unwilling to respond, contact the editor of the comp work and explain you have a work in a similar genre/category/literary merit and would like the editor’s guidance with the names of three agents that the editor feels would be appropriate. Thank him or her – profusely – for helping beforehand. If an editor’s assistant contacts you, be grateful, that’s more than 75% of editors will have time for.

**Good Luck!**